



# NATIONAL EDUCATION CYCLE

iGIP

SELL  
DELIVER  
2SELL

# GOALS

- ✦ How is delivery embedded in sales?
- ✦ What is the logic behind international cooperation?
- ✦ How to deliver effectively using proper tools?
- ✦ How is effective delivery supporting your sales?

*How you can  
ensure S2D?*

*Local products  
development!*

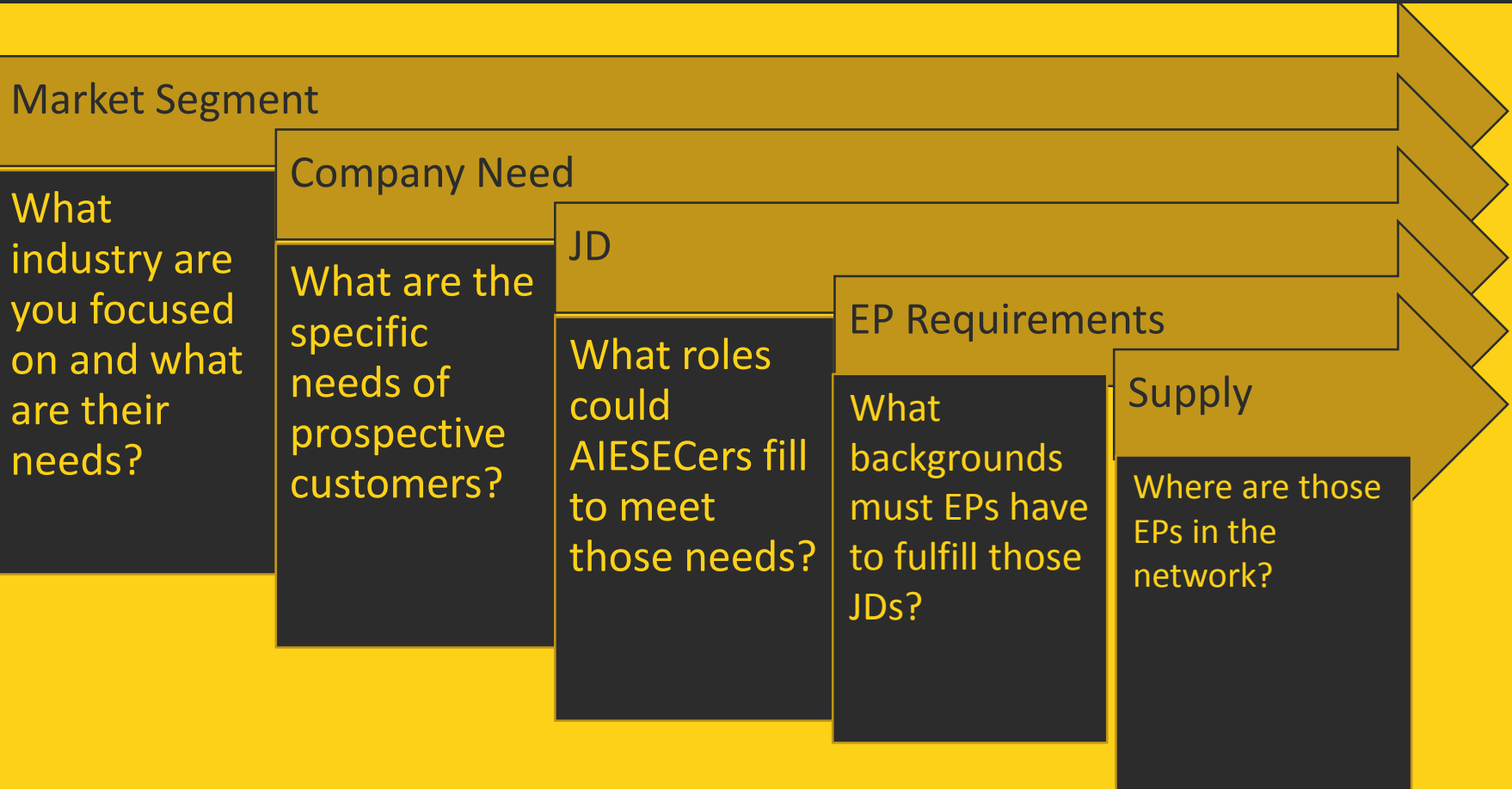
*Market*

*research...*



*Bold decision!*

# PRODUCT DEVELOPMENT FLOW ONCE AGAIN...

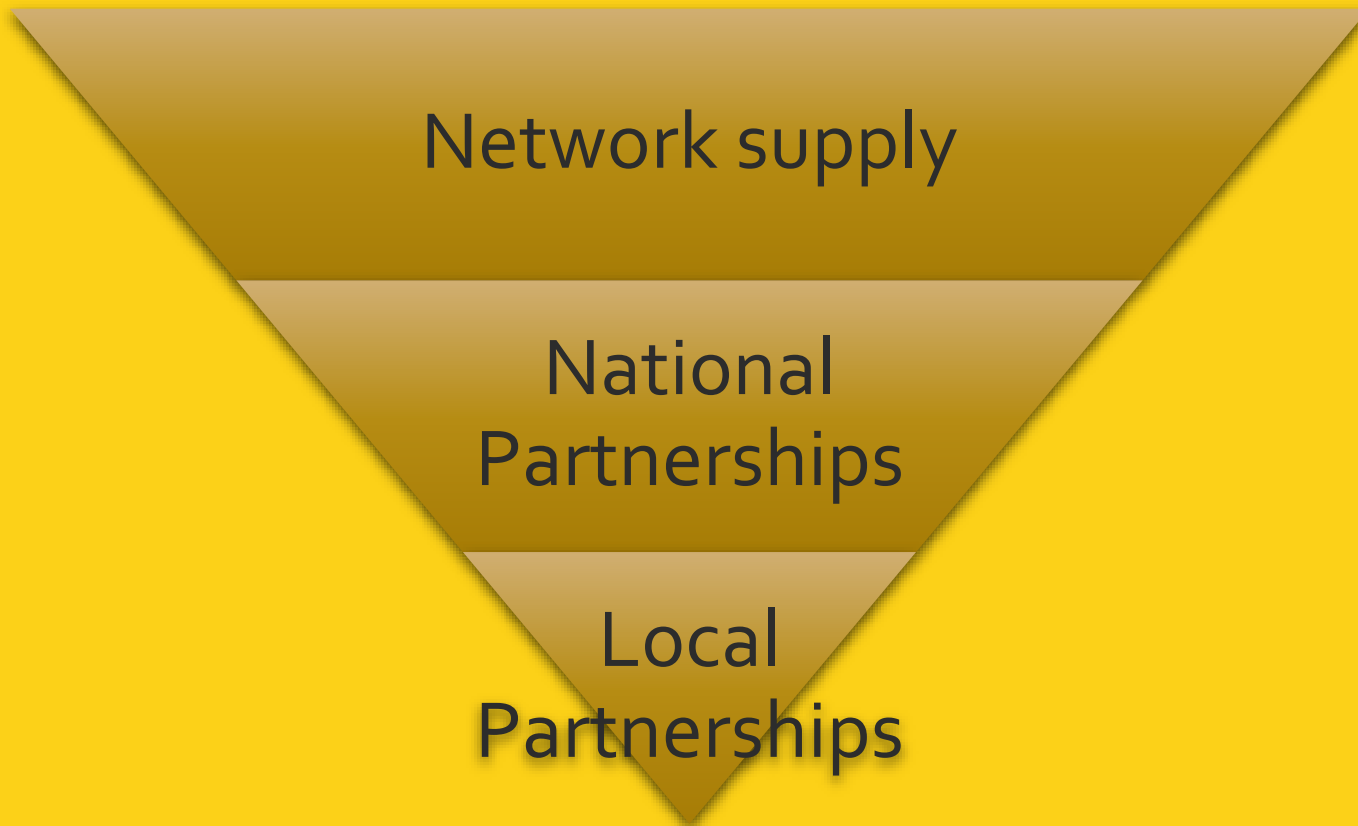


# *INTERNATIONAL RELATIONS LOGIC*



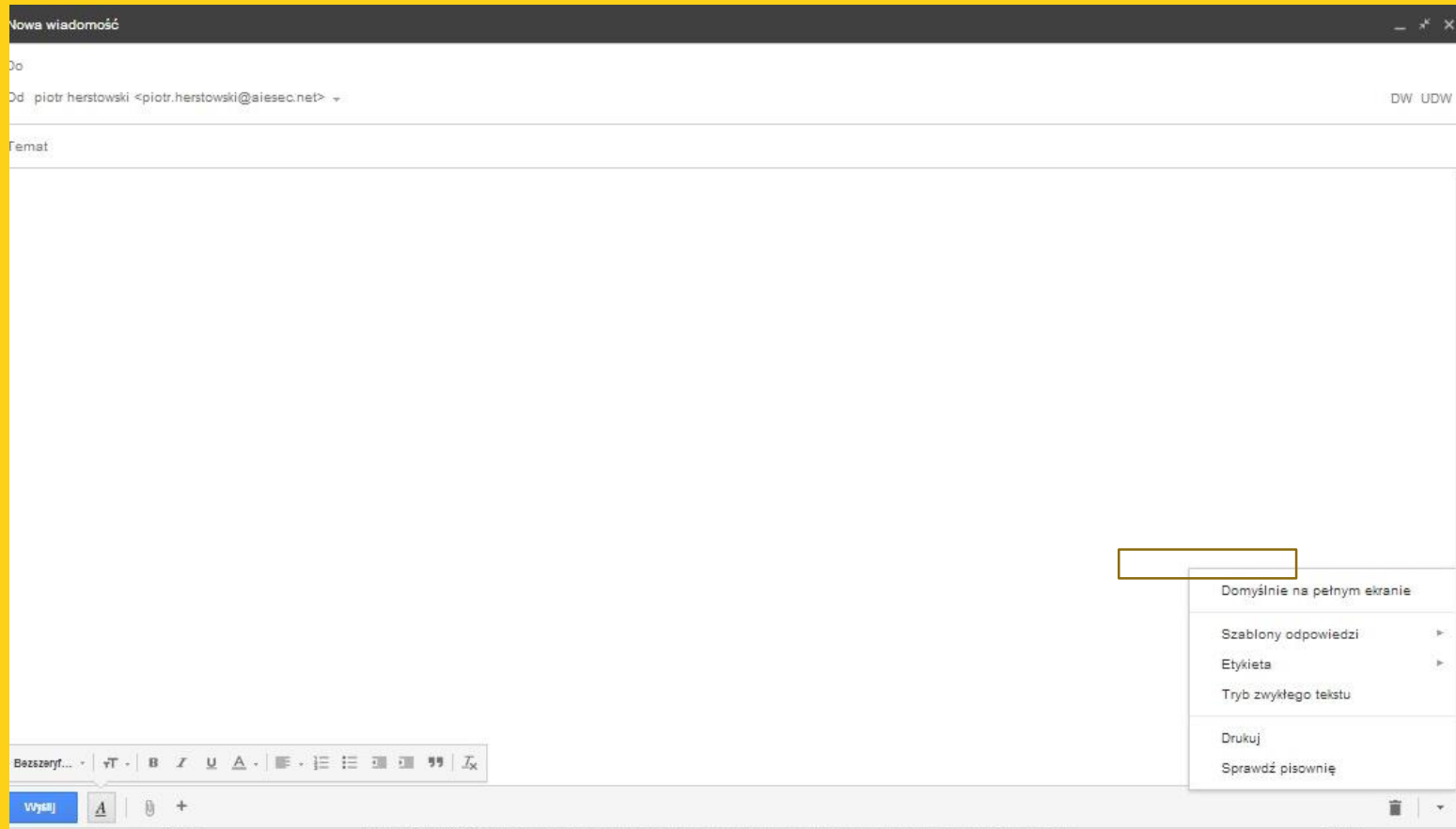


# *NATIONAL VS LOCAL PARTNERSHIPS?*



*Use tools to  
make it happen!*

# MASSIVE TN PROMOTION



# Massive TN Promotion

Nova wiadomość

Adresaci

Temat

[Global Internship Programme in Poland – Enrolment Advisor]  
Hello x,  
  
we would like to warmly encourage you to participate in the recruitment process for the position of **Enrolment Advisor**. This is position provided by our partner, HAYS Poland, who is looking for people like you for it's client. AIESEC has a great pleasure to be a part of this process.  
  
However, to have this amazing opportunity we need you to agree to send your resume to our partner. If you are considering relocation in the upcoming two years, please send me back the agreement in the e-mail:  
  
"I hereby declare that all the facts and information provided for CV in AIESEC database are true. I allow my personal data stated in the abovementioned applications to be processed for the purpose of recruitment, in accordance with the Personal Data Protection Act dated 29/08/1997 (Dz.Ust.No.133, item 883)".  
  
Please also include your EP number. It would be the best if you could attach your resume in this message.  
  
The TN form ([TN-In-PL-GD-2013-1887](#)) has new status so you might have not access to see it. You can find the printscreens in the attachment.  
  
Best regards,  
Piotr Herstowski

Bezszerzyf... - [font icons]

Wyślij

[attach icon] +

# MASSIVE TN PROMOTION

Nowa wiadomość

Do

UDW

david.agyemang@aiesec.net

kheireddine.touaibia@aiesec.net

indah.berliani.hardja@gmail.com

yuer.wu.413@gmail.com

José Silva (gmail.com)

Ahmed Ali (gmail.com)

Stratos Pandazis (gmail.com)

miczbeetnoff@hotmail.com

r98725051@ntu.edu.tw

ligeiro.ana@gmail.com

nuno\_campelo@hotmail.com

b.jaballah@gmail.com

hamzabouallagui@yahoo.fr

eldoskoymino@gmail.com

hatreun@gmail.com

Yulia Nastenka (gmail.com)

cassio.oliveira@aiesec.net

aminebenabdeljalil@gmail.com

andres.giraldor@aiesec.net

p.r.walas@gmail.com

polina\_elena@mail.ru

Michal Vince (gmail.com)

weiyunshen@gmail.com

hladkivskyi@gmail.com

ksineon@yahoo.co.uk

robert.loterh@yahoo.com

nelson.oliveira@aiesec.net

amritphatnani@gmail.com

daniel.rojas0@aiesec.net

Pratheek Vinod Kumar (gmail.com)

mate.vitkovits@aiesec.net

victor.trintea@yahoo.com

mariusve@gmail.com

akhatam074@gmail.com

nouvellepage22@hotmail.fr

mohamed.anis@aiesec.net

Lorenzo Brown (gmail.com)

candice.gleason@aiesec.net

poohbear.aiesec.gdufs@gmail.com

andrik\_rt@yahoo.com

piotr.zawodniak@gmail.com

mnowakiewicz@gmail.com

Od

piotr herstowski <piotr.herstowski@aiesec.net>

DW

Temat

[Global Internship Programme in Poland – Enrolment Advisor]  
Hello x,

we would like to warmly encourage you to participate in the recruitment process for the position of **Enrolment Advisor**. This is position provided by our partner, HAYS Poland, who is looking for people like you for it's client. AIESEC has a great pleasure to be a part of this process.

However, to have this amazing opportunity we need you to agree to send your resume to our partner. If you are considering relocation in the upcoming two years, please send me back the agreement in the e-mail:

"I hereby declare that all the facts and information provided for CV in AIESEC database are true. I allow my personal data stated in the abovementioned applications to be processed for the purpose of recruitment, in accordance with the Personal Data Protection Act dated 29/08/1997 (Dz.Ust.No.133, item 883)".

Please also include your EP number. It would be the best if you could attach your resume in this message.

The TN form (TN-In-PL-GD-2013-1887) has new status so you might have not access to see it. You can find the printscreens in the attachment.

Best regards,  
Piotr Herstowski

Bezszyf...

Wyslij

Zapisywanie

# MATCHABILITY NOTIFICATION

Witryna https://www.goo x Emancipator - Safe In t x Odebrane (105) - phersto x Odebrane (94) - piotr.hers x AIESEC x

www.myaiesec.net/normalsearch.do?page=1&op=x

Język strony: angielski Chcesz ją przetłumaczyć? Tłumacz Nie aiesec university 1 z 7 x x

Entity university Search Advanced Search HELP ADMIN LOGOUT

My Experience Connect Resources AIESEC Programmes Analysis

Team Member Team Leader Global Community Development Global Internship

My Teams  
Browse Teams

Partnership Management  
Add Organisation  
Add Project

Exchange Management  
Browse Internships  
Supply and Demand Management  
My Forms  
Manage Forms  
Match Monitor  
Normal TN Module  
Profile/Label Based Search  
Notifications

Team Member Programme

AIESEC CAIRO UNIVERSITY	LOCAL	01.01.1948	Ahmed Amir
AIESEC CHULALONGKORN UNIVERSITY	LOCAL	17.05.2002	Maytat Luangprasert,AIESEC Chulalongkorn
AIESEC CHUO UNIVERSITY	LOCAL	01.01.1948	Ryosuke Kubo,kyoko kawamoto
AIESEC COMENIUS UNIVERSITY	LOCAL	01.01.1948	Jakub Slámka
AIESEC CURTIN UNIVERSITY	LOCAL	01.03.1999	Meryl Bahmani
	ICAL	21.03.2013	Andrew Yong

www.myaiesec.net/normalsearch.do?page=1&op=x#

ProjectManagement...jpg

Pokaż wszystkie pobrane pliki...

[My Experience](#)[Connect](#)[Resources](#)[AIESEC Programmes](#)[Analysis](#)[Like Notification](#)[Application Notification](#)[Profile Completeness Notification](#)[Matchability Notification](#)[Questions for your Forms](#)

Show Notification For:

☒ TN Forms ☐ EP Forms**TN-In-PL-GD-2013-1702**

EP ID	Name	Raised	Committee	Country	Match Percent
<a href="#">EP-In-KG-BS-2014-2199</a>	Rem Kim	14-01-2014	AIESEC BISHKEK	KYRGYZSTAN	53.81 %
<a href="#">EP-In-RS-NI-2014-1586</a>	Nikola Radosavljevic	19-02-2014	AIESEC NIS	SERBIA	53.81 %
<a href="#">EP-In-BH-SK-2014-329</a>	Hussain Hashem	25-01-2014	AIESEC SKHEER	BAHRAIN	51.67 %
<a href="#">EP-In-SG-NT-2014-3044</a>	LiHau Tan	25-02-2014	AIESEC NTU	SINGAPORE	51.67 %
<a href="#">EP-In-BR-RC-2014-1817</a>	Arthur Pessoa	25-02-2014	AIESEC RECIFE	BRAZIL	50.95 %
<a href="#">EP-In-DE-AC-2014-1576</a>	Dominik Hurtienne	15-01-2014	AIESEC AACHEN	GERMANY	50.24 %
<a href="#">EP-In-CO-PE-2014-1514</a>	David Quintero	24-01-2014	AIESEC PEREIRA	COLOMBIA	50.24 %
<a href="#">EP-In-RW-KI-2014-1206</a>	Iyadede Yvette	05-02-2014	AIESEC KIGALI	RWANDA	50.24 %
<a href="#">EP-In-TN-MD-2014-1967</a>	Mahdi Bchetnia	23-02-2014	AIESEC MEDINA	TUNISIA	50.0 %
<a href="#">EP-In-IN-DI-2014-3955</a>	Aditya Raghav	03-02-2014	AIESEC DELHI IIT	INDIA	50.0 %

***INTERVIEW!***





*CUSTOMER  
LOYALTY!*

***THANK YOU!***